

USDA Farm Land Cash Rental Information 2024-2014

https://www.canr.msu.edu/farm_management/

The following information has been compiled from the USDA-NASS Quickstats web page. Since these values are based on survey results, they are not intended to serve as a price floor for rent negotiation. Your field's individual factors and county location may mean USDA's average is not a perfect fit for your farmland, but it can be a good place to start. It can also be helpful to see the rental rates in neighboring counties and consider differences in agriculture being produced in those locations. Percent change in value between the two most recent years is also included.

RENT, CASH, CROPLAND, NON-IRRIGATED										
County	% Change	2024	2023	2022	2021	2020	2019	2017	2016	2014
	2023 → 2024	\$/Acre	\$/Acre	\$/Acre	\$/Acre	\$/Acre	\$/Acre	\$/Acre	\$/Acre	\$/Acre
ALCONA	-23%	\$32.50	\$42.00	\$30.00	\$19.50	\$23.50	\$29.50	\$21.00	\$24.00	\$19.50
ALGER	----	----	\$16.00	\$20.00	\$16.00	----	----	----	----	----
ALLEGAN	----	----	\$148.00	\$146.00	\$129.00	\$132.00	\$137.00	\$126.00	\$130.00	\$125.00
ALPENA	52%	\$50.00	\$33.00	\$33.00	\$37.00	\$32.50	\$31.00	\$32.50	\$32.50	\$31.00
ANTRIM	----	----	----	----	\$28.00	----	\$27.50	\$45.00	\$50.00	\$22.00
ARENAC	-4%	\$108.00	\$112.00	\$96.00	\$87.00	\$89.00	\$83.00	----	----	\$85.00
BARRY	-7%	\$115.00	\$123.00	\$115.00	\$102.00	\$107.00	----	\$106.00	\$109.00	\$110.00
BAY	13%	\$178.00	\$157.00	\$151.00	\$134.00	\$138.00	\$136.00	\$132.00	----	\$132.00
BERRIEN	18%	\$152.00	\$129.00	\$131.00	\$122.00	\$123.00	\$116.00	\$115.00	\$128.00	\$133.00
BRANCH	17%	\$155.00	\$133.00	\$125.00	\$131.00	\$120.00	\$120.00	\$115.00	\$130.00	\$110.00
CALHOUN	19%	\$145.00	\$122.00	\$127.00	\$121.00	\$113.00	\$121.00	\$105.00	\$105.00	\$110.00
CASS	5%	\$138.00	\$132.00	\$129.00	\$123.00	\$117.00	\$118.00	\$113.00	\$115.00	\$109.00
CHARLEVOIX	-21%	\$25.00	\$31.50	\$31.50	\$24.50	----	----	\$30.00	\$36.00	\$37.00
CHEBOYGAN	5%	\$30.00	\$28.50	\$29.00	\$30.00	\$20.00	\$22.50	\$23.50	\$28.50	\$25.00
CHIPPEWA	-45%	\$14.50	\$26.50	\$15.00	\$20.50	\$19.50	\$15.00	\$17.00	\$18.00	\$18.00
CLARE	----	----	\$78.50	\$58.50	\$68.50	\$59.50	----	\$61.00	\$60.00	\$56.00
CLINTON	----	----	\$159.00	\$161.00	\$146.00	\$151.00	\$144.00	\$145.00	\$139.00	\$131.00
DELTA	63%	\$19.50	\$12.00	\$20.00	\$23.50	\$22.50	\$21.50	\$26.50	\$26.00	\$28.00
DICKINSON	-19%	\$23.50	\$29.00	----	----	----	----	----	----	----
EATON	----	----	\$142.00	\$136.00	\$120.00	\$119.00	\$130.00	\$120.00	\$132.00	\$104.00
EMMET	----	----	\$31.50	----	\$30.00	\$26.00	\$28.00	\$30.00	\$40.00	\$20.50
GENESEE	16%	\$118.00	\$102.00	\$92.00	\$98.50	\$89.00	\$88.00	\$90.00	\$90.00	\$78.00
GLADWIN	32%	\$92.50	\$70.00	\$61.50	\$79.00	\$90.00	\$103.00	\$100.00	\$105.00	\$105.00
GRAND TRAVERSE	-19%	\$50.00	\$62.00	\$54.00	\$51.00	\$37.00	\$40.00	\$42.50	\$42.00	\$35.00
GRATIOT	----	----	\$207.00	\$178.00	\$162.00	\$148.00	----	\$145.00	\$141.00	\$130.00
HILLSDALE	5%	\$140.00	\$133.00	\$138.00	\$120.00	\$123.00	\$125.00	\$120.00	\$136.00	\$141.00
HURON	----	----	\$220.00	\$231.00	\$215.00	\$206.00	\$205.00	\$196.00	\$214.00	\$188.00
INGHAM	5%	\$138.00	\$131.00	\$138.00	\$136.00	\$133.00	\$130.00	\$110.00	\$115.00	\$103.00
IONIA	-1%	\$180.00	\$181.00	\$172.00	\$162.00	\$147.00	\$146.00	\$147.00	\$141.00	\$130.00
IOSCO	63%	\$62.00	\$38.00	\$47.50	\$46.50	\$44.50	\$36.50	\$33.00	\$36.00	\$29.50
ISABELLA	----	----	----	\$101.00	\$112.00	\$102.00	\$107.00	\$97.00	\$100.00	\$85.50
JACKSON	-7%	\$100.00	\$107.00	\$111.00	\$101.00	\$91.50	\$88.50	\$80.00	\$86.00	\$86.00
KALAMAZOO	18%	\$145.00	\$123.00	\$128.00	\$113.00	\$115.00	\$110.00	\$110.00	\$100.00	\$94.50
KENT	----	----	\$109.00	\$126.00	\$122.00	\$115.00	\$121.00	\$114.00	\$115.00	\$127.00
LAKE	----	\$46.00	----	----	\$49.00	----	----	----	----	----
LAPEER	----	----	\$88.50	\$98.50	\$85.00	\$78.00	\$79.00	\$79.00	\$77.00	\$76.00
LEELANAU	13%	\$88.50	\$78.50	\$70.50	\$59.50	----	\$45.00	\$45.00	\$52.00	\$55.00
LENAWEE	----	----	\$180.00	\$159.00	\$149.00	\$139.00	\$138.00	\$129.00	\$151.00	\$166.00
LIVINGSTON	17%	\$104.00	\$89.00	\$86.50	\$81.50	\$75.00	\$70.00	----	----	----
MACKINAC	-60%	\$12.00	\$30.00	----	----	----	----	----	----	----
MACOMB	-8%	\$84.50	\$92.00	\$92.00	\$79.50	\$74.00	\$75.00	----	\$68.00	\$69.00
MANISTEE	10%	\$43.00	\$39.00	\$30.50	\$28.00	\$31.00	\$31.50	\$33.50	\$28.00	\$29.00
MASON	10%	\$64.00	\$58.00	\$61.50	\$64.50	\$48.00	\$48.00	----	----	\$58.50
MECOSTA	9%	\$66.00	\$60.50	\$56.00	\$66.00	\$70.00	\$68.00	\$70.00	\$65.00	\$47.00
MENOMINEE	18%	\$26.00	\$22.00	\$32.00	\$33.00	\$26.00	\$26.00	\$27.50	\$22.00	\$24.00
MIDLAND	13%	\$161.00	\$142.00	\$142.00	\$133.00	\$133.00	\$131.00	\$120.00	\$125.00	\$105.00
MISSAUKEE	-6%	\$96.50	\$103.00	\$87.50	\$84.00	\$79.50	\$81.00	\$77.00	\$62.00	\$59.00
MONROE	0%	\$154.00	\$154.00	\$149.00	\$151.00	\$131.00	\$131.00	\$140.00	\$142.00	\$132.00
MONTCALM	-3%	\$95.50	\$98.00	\$93.50	\$89.00	\$81.00	\$82.00	\$82.00	\$83.00	\$83.00
MONTMORENCY	----	----	\$38.00	\$40.50	\$55.50	\$41.50	----	----	----	----

RENT, CASH, CROPLAND, NON-IRRIGATED *continued...*

County	% Change 2023 → 2024	2024	2023	2022	2021	2020	2019	2017	2016	2014
		\$/Acre	\$/Acre	\$/Acre	\$/Acre	\$/Acre	\$/Acre	\$/Acre	\$/Acre	\$/Acre
MUSKEGON	11%	\$99.00	\$89.00	\$90.00	\$77.00	\$88.00	\$88.00	\$89.00	\$98.00	----
NEWAYGO	13%	\$94.50	\$83.50	\$81.50	\$68.00	\$72.50	\$76.00	\$70.00	\$58.00	\$66.00
OAKLAND	17%	\$69.00	\$59.00	\$55.00	\$68.00	----	\$56.00	\$55.00	\$60.00	\$44.00
OCEANA	-11%	\$63.00	\$71.00	\$83.50	\$80.00	----	----	\$75.00	\$57.00	\$67.00
OGEMAW	19%	\$62.00	\$52.00	\$40.50	\$45.00	\$40.00	\$38.50	\$37.00	\$37.00	\$37.50
ONTONAGON	----	----	----	----	\$17.00	----	----	----	----	\$29.00
OSCEOLA	-23%	\$59.00	\$77.00	\$74.50	\$77.50	\$65.00	\$62.00	\$65.00	\$55.00	\$45.00
OSCODA	----	----	\$49.00	----	\$37.00	----	----	----	----	----
OTSEGO	-26%	\$23.00	\$31.00	\$33.00	----	----	----	----	----	----
OTTAWA	----	----	\$132.00	\$119.00	\$125.00	\$136.00	\$142.00	\$129.00	\$114.00	\$117.00
PRESQUE ISLE	17%	\$34.50	\$29.50	\$54.00	\$49.50	\$34.00	\$42.00	\$34.00	\$35.50	\$36.50
SAGINAW	18%	\$167.00	\$141.00	\$148.00	\$130.00	\$125.00	\$124.00	----	\$152.00	\$152.00
SANILAC	----	----	----	----	\$123.00	\$117.00	\$121.00	\$115.00	\$119.00	\$119.00
SHIAWASSEE	6%	\$125.00	\$118.00	\$117.00	\$118.00	\$107.00	----	\$100.00	----	\$90.00
ST. CLAIR	-6%	\$86.50	\$92.00	\$73.00	\$65.50	\$69.50	----	\$71.50	\$72.00	\$76.00
ST JOSEPH	16%	\$146.00	\$126.00	\$127.00	\$117.00	\$120.00	\$124.00	\$125.00	\$116.00	\$115.00
TUSCOLA	----	----	\$206.00	----	\$159.00	\$170.00	\$174.00	\$175.00	\$182.00	\$182.00
VAN BUREN	3%	\$163.00	\$158.00	\$149.00	\$134.00	\$123.00	\$117.00	\$118.00	\$119.00	\$118.00
WASHTENAW	-7%	\$84.50	\$90.50	\$109.00	\$103.00	\$85.00	\$83.50	\$85.00	\$75.00	\$68.00
WAYNE	1%	\$89.50	\$89.00	\$73.00	\$90.00	----	----	----	----	----
WEXFORD	-38%	\$41.50	\$66.50	----	\$47.00	\$43.50	\$38.00	\$38.00	\$41.00	\$42.50
<i>State Average</i>	<i>+2%</i>	<i>\$143.00</i>	<i>\$140.00</i>	<i>\$137.00</i>	<i>\$131.00</i>	<i>\$121.00</i>	<i>\$120.00</i>	<i>\$115.00</i>	<i>\$120.00</i>	<i>\$115.00</i>

RENT, CASH, CROPLAND, IRRIGATED

County	% Change 2023 → 2024	2024	2023	2022	2021	2020	2019	2017	2016	2014
		\$/Acre	\$/Acre	\$/Acre	\$/Acre	\$/Acre	\$/Acre	\$/Acre	\$/Acre	\$/Acre
ALLEGAN	----	----	\$292.00	\$317.00	\$251.00	\$250.00	\$250.00	\$245.00	\$253.00	\$254.00
BARRY	----	----	\$228.00	----	----	----	----	----	----	----
BERRIEN	11%	\$268.00	\$242.00	\$258.00	\$195.00	\$240.00	\$241.00	----	\$220.00	\$225.00
BRANCH	11%	\$175.00	\$158.00	\$188.00	\$195.00	\$195.00	\$207.00	\$206.00	\$207.00	\$205.00
CALHOUN	11%	\$242.00	\$218.00	----	----	\$165.00	----	----	\$200.00	----
CASS	----	----	\$301.00	\$287.00	\$312.00	\$312.00	\$263.00	\$290.00	\$297.00	\$290.00
CLINTON	----	----	----	----	----	\$192.00	\$205.00	\$200.00	\$220.00	----
GRATIOT	----	----	----	----	----	----	----	----	\$185.00	----
HILLSDALE	9%	\$250.00	\$230.00	\$205.00	\$176.00	\$175.00	\$193.00	\$190.00	\$185.00	----
IONIA	----	----	----	----	----	----	----	----	----	\$215.00
KALAMAZOO	0.34%	\$291.00	\$290.00	\$260.00	\$240.00	----	----	\$250.00	\$270.00	\$280.00
KENT	----	----	----	\$196.00	----	----	----	----	\$185.00	\$194.00
LEELANAU	----	----	----	\$176.00	\$111.00	----	----	----	----	----
LENAWEE	----	----	----	----	\$256.00	\$219.00	\$271.00	----	----	----
MACOMB	----	----	----	----	----	\$173.00	\$197.00	----	----	----
MANISTEE	----	----	\$85.00	----	----	----	----	----	----	----
MECOSTA	----	----	\$201.00	\$117.00	----	----	\$150.00	----	----	----
MONROE	----	----	\$220.00	----	\$185.00	\$204.00	\$219.00	\$206.00	----	----
MONTCALM	----	\$230.00	----	\$245.00	\$144.00	\$192.00	\$186.00	\$185.00	----	----
MUSKEGON	----	----	----	----	----	----	----	----	----	----
NEWAYGO	----	----	----	----	\$156.00	----	----	----	----	----
OCEANA	----	----	\$98.00	----	----	----	\$73.00	----	----	----
OTTAWA	-8%	\$217.00	\$235.00	\$255.00	\$170.00	\$170.00	----	----	\$185.00	----
SANILAC	----	----	----	----	----	----	----	----	\$196.00	----
ST. JOSEPH	2%	\$305.00	\$298.00	\$271.00	\$246.00	\$236.00	\$241.00	\$260.00	\$251.00	\$286.00
TUSCOLA	----	----	----	\$272.00	\$215.00	\$212.00	----	\$215.00	----	\$240.00
VAN BUREN	3%	\$277.00	\$270.00	\$269.00	\$236.00	----	\$226.00	----	\$198.00	----
WASHTENAW	----	----	----	\$211.00	----	----	----	----	----	----
<i>State Average</i>	<i>+2%</i>	<i>\$264.00</i>	<i>\$259.00</i>	<i>\$243.00</i>	<i>\$232.00</i>	<i>\$215.00</i>	<i>\$220.00</i>	<i>\$225.00</i>	<i>\$220.00</i>	<i>\$225.00</i>

RENT, CASH, PASTURELAND										
County	% Change 2023 → 2024	2024 \$/Acre	2023 \$/Acre	2022 \$/Acre	2021 \$/Acre	2020 \$/Acre	2019 \$/Acre	2017 \$/Acre	2016 \$/Acre	2014 \$/Acre
ALLEGAN	----	----	----	----	\$39.50	----	----	----	\$38.00	\$40.00
ALCONA	----	----	----	----	----	----	----	----	----	\$12.50
ALPENA	----	----	----	----	----	----	----	----	\$18.00	----
ANTRIM	----	----	\$26.00	----	\$24.50	----	----	\$18.00	\$23.00	----
BARRY	0%	\$33.00	\$33.00	----	\$29.50	----	----	\$28.00	----	\$32.00
BAY	----	----	----	----	----	----	----	\$38.00	----	----
BRANCH	----	----	----	----	----	----	----	----	----	----
CALHOUN	----	----	----	----	----	----	----	----	----	----
CASS	----	----	----	----	----	----	----	----	----	----
CHARLEVOIX	----	----	----	----	----	----	----	\$23.00	\$32.00	----
CHEBOYGAN	----	----	----	----	----	----	\$16.50	----	----	\$16.00
CHIPPEWA	----	----	----	----	\$11.50	----	\$8.90	\$9.10	----	\$11.00
CLARE	----	----	----	----	----	----	\$40.50	----	\$40.00	\$43.00
DELTA	----	----	----	----	----	----	----	\$20.00	\$15.00	\$17.50
EATON	----	----	----	----	----	----	----	\$35.00	----	\$35.00
EMMET	----	----	----	----	\$17.50	\$20.00	----	----	----	\$13.00
GLADWIN	----	----	----	----	\$24.50	\$28.00	\$31.50	----	\$33.00	\$32.00
GRAND TRAVERSE	----	----	----	----	----	----	----	\$27.00	----	----
GRATIOT	----	----	----	----	\$52.00	\$40.00	----	\$25.50	\$26.00	----
HILLSDALE	----	----	----	----	----	----	----	----	----	----
INGHAM	----	----	----	----	----	----	----	----	----	----
IONIA	----	----	----	----	----	----	----	----	----	\$40.00
IOSCO	----	----	----	----	----	----	\$17.50	----	\$19.00	----
ISABELLA	----	----	----	----	----	----	----	----	\$43.00	\$42.50
JACKSON	----	----	----	----	\$47.50	----	\$29.00	----	\$21.00	----
KALAMAZOO	----	----	----	----	----	----	----	----	\$40.00	----
KENT	----	----	----	----	----	----	----	----	\$35.00	\$42.00
LAPEER	----	----	----	----	----	----	----	\$25.00	----	----
LIVINGSTON	----	----	\$50.50	----	----	----	----	\$33.00	----	----
MASON	----	----	----	----	----	----	----	\$26.00	----	----
MECOSTA	----	----	----	----	\$33.50	\$34.50	\$28.50	\$25.00	\$30.00	\$37.00
MENOMINEE	----	----	----	----	----	----	----	----	\$20.00	\$22.00
MIDLAND	----	----	----	----	----	----	----	----	----	----
MISSAUKEE	----	----	----	----	----	----	----	----	----	----
MONTCALM	----	----	----	----	----	----	----	\$41.00	\$47.00	----
NEWAYGO	----	----	----	----	----	----	----	----	----	----
OCEANA	----	----	----	----	----	----	----	----	----	----
OGEMAW	----	----	----	----	----	----	----	----	\$23.00	----
OSCEOLA	----	----	----	----	\$20.50	----	\$24.50	----	\$30.00	\$40.00
OTTAWA	----	----	----	----	----	----	----	----	----	\$36.00
PRESQUE ISLE	----	----	----	----	----	----	----	----	----	----
SANILAC	----	----	----	----	----	----	----	----	----	----
SHIAWASSEE	----	----	----	----	----	----	----	----	----	----
ST JOSEPH	----	----	----	----	\$25.50	----	----	\$24.00	----	\$30.00
VAN BUREN	----	----	----	----	\$40.50	----	----	----	----	\$29.00
WEXFORD	----	----	----	----	----	----	\$43.00	----	----	----
<i>State Average</i>	<i>8%</i>	<i>\$32.00</i>	<i>\$29.50</i>	<i>\$32.00</i>	<i>\$35.00</i>	<i>\$28.00</i>	<i>\$30.00</i>	<i>\$28.00</i>	<i>\$30.00</i>	<i>\$30.00</i>

"----" No Data Available

Additional Land Rent Resources

USDA Quickstats

<https://quickstats.nass.usda.gov/>

Michigan Agriculture Land Values and Leasing Rates (Michigan State University)

www.canr.msu.edu/telfarm/land-value-reports/

MSU Extension Farm Management Land, Energy Leasing & Contracts

www.canr.msu.edu/tag/farmland-leasing

MSU Extension Bulletin E-3427: Introduction to Renting Farmland

www.canr.msu.edu/resources/bulletin-e-3427-introduction-to-renting-farmland